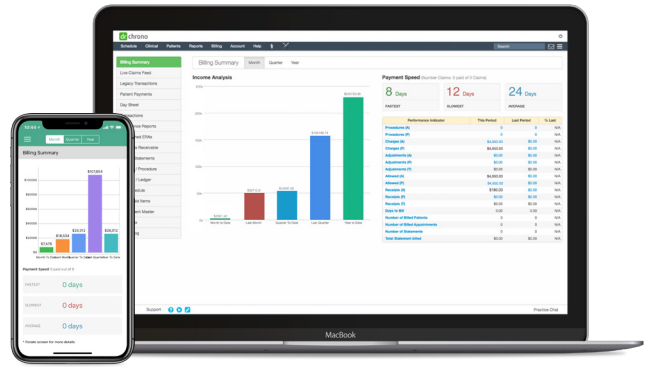




# Complete RCM Solution

## Increase Claim Rates & Practice Revenue Collection



**94%+** Clean Claim Submission Rate

**48 hrs** Turnaround on Denials

**96%+** of claims paid within 60 days

### Our Full Revenue Cycle Management services include:

- Electronic Health Records Software
- Timely Claim Submission
- Account Revenue Management
- Denial Analysis and Resolution
- ERA and EOB Posting
- Rejection Analysis and Resolution
- Appeals
- Patient Statements
- Patient Follow-up
- Medical Coding (optional)\*

### DrChrono RCM vs. Others

	DrChrono	athenahealth	eClinicalWorks	CareCloud	HealthFusion (NextGen)	Kareo
EHR & RCM on One Unified System	✓	✓	✓		✓	
Dedicated Account Manager	✓			✓		✓
Integrated Medical Billing iPhone/iPad Technology	✓		✓			
Medical Coding Services	✓			✓		✓
Customizable Billing Profiles	✓	✓	✓			

#### ◦ Account Manager

Your account will be assigned a dedicated Account Manager to serve as your main point of contact. You will have regularly scheduled calls with your Account Manager and receive monthly performance reports.

#### ◦ Rejection Analysis and Resolution

All rejections are worked by our expert billers and submitted within 48 hours. Our team has in-depth knowledge on all rejections and works very closely with clearinghouse and insurance companies.

#### ◦ Claim Submission

Our billing team reviews claims before submission to reduce denial rates and increase the percentage of claims paid on first submission.

#### ◦ Accounts Receivable Management

Our billing experts follow up with insurances and make sure the practice is getting paid on all valid claims. The strategy is to follow up with insurances based on their processing time rather than the traditional age of claim method. This helps to recover money faster from insurance companies.

## ◦ BI Tools

Our Business Intelligence tools give you up-to-date reports on your practice's performance and ensure you understand how to better optimize your medical billing

## ◦ Transparency

With our Tasks Manager feature, you always have direct access and can easily view which tasks need to be completed to receive payment. You can also communicate with your biller anytime for questions.

## ◦ Patient Statements & Follow-up

Statements are sent at the beginning of each month to patients. We believe in sending monthly statements to prompt faster recovery of cash. We contact the patients after sending statements to offer payment plans (per the practice guidelines) and can collect credit card payments over the phone or online.

## ◦ Appeals

We handle all levels of appeals with insurances (federal, commercial, workers comp and auto insurance claims).

## ◦ Medical Coding, Includes Review & Compliance Testing (optional)

For an additional fee, our team of certified medical coders review clinical notes and code in the correct ICD10 and CPT codes. We also work closely with practices to meet required compliances on their clinical documentation. Our team has knowledge in multiple specialties and decades of experience.

## ◦ Denial Analysis and Resolution

We address all denials from insurance companies within 48 hours. Our team is very experienced in working on denials in various numerous specialties. To increase the first time payment rate, we constantly monitor the denial trends and educate practices on making necessary changes in their workflow to reduce insurance denials.

## ◦ Service Level Agreement

We make sure you maximize your profits and are paid more in the long run. After you submit a claim, our expert billers ensure your claim reaches the payer without any delay. For claims that are denied, we immediately correct any issues and resend the claim within 48 hours.

## About DrChrono

Ranked **#1**

#1 Mobile EHR by Black Book  
2013 - 2018



Top EHR by Black Book  
for 5+ Specialties

**13+** Million

Patients cared for by  
DrChrono providers



We use DrChrono's RCM services and they truly hold up their end of the bargain. When they say all claims are submitted within 48 hours, it's true, when they say all 48 hour turn around on denials, it's true. Our claims are paid within 7 to 10 days.

Our revenue has increased 22% since we started and we attribute it to the transparency that DrChrono inherently offers.

- Inspire Family Health, Amy Kowalski, ACNS-BC



Have any further questions about DrChrono's Revenue Cycle Management or our award-winning EHR platform? Please email us at [ehr@drchrono.com](mailto:ehr@drchrono.com).