



# Unlock the True Revenue Potential of Your Practice

Free Your Time to Focus on What Really Matters - Your Patients

**dr** chrono

[www.drchrono.com](http://www.drchrono.com)



# DrChrono Revenue Cycle Management - Pain Free Billing

In this age of reduced reimbursements, having the right medical billing partner is incredibly important to ensure you get paid quickly and accurately. We are confident that once you learn about our expertise and proven results, DrChrono will be your billing service of choice. Continue reading on to learn about our full service medical billing solution.

**96%** + Clean Claim Submission Rate

**48 hrs** Turnaround on Denials

**96%** + of claims paid within 60 days

## DrChrono RCM vs. Others

	DrChrono	athenahealth	eClinicalWorks	CareCloud	HealthFusion (NextGen)	Kareo
EHR & RCM on One Unified System	✓	✓	✓		✓	
Dedicated Account Manager	✓			✓		✓
Integrated Medical Billing iPhone/iPad Technology	✓		✓			
Medical Coding Services	✓			✓		✓
Customizable Billing Profiles	✓	✓	✓			

## Invest More Time into Patient Care with Full Service Medical Billing

- **Beware of the limited services that other billing companies offer.** At DrChrono, we believe that providers should spend their time caring for patients, not chasing down payments. DrChrono's integrated EHR lets our billing team take over as soon as a provider completes patient charting.
- **Experienced and certified medical coders:** our coders review clinical notes and code your claims correctly. Additionally, we coach doctors on compliantly optimizing charting for claims.
- **Excellent clean claim submission rate:** our billing team reviews all claims before they are submitted to your clearing house in order to increase a provider's first pass payment ratio. Our senior billers review and re-submit rejections within 48 hours. Our team also works closely with clearing houses and insurance companies in order to get your claims paid on time.
- **Simplified credentialing:** our services include credentialing, re-credentialing, and network participation amongst other things. Our goal is to simplify the process and reduce the costs and frustration associated with credentialing.
- **Expert Electronic Remittance Advice review:** our billing experts review all payments to ensure proper reimbursement per doctor contracts.
- **Speedy accounts receivable follow-up:** our team follows-up with insurance companies as opposed to the standard method of aging claims. This allows us to recover payments quickly; in fact, more than 96% of our claims are paid in less than 60 days!
- **Specialty-specific denial analysis, resolution and prevention:** we are well versed in denial resolution by specialty. To ensure most claims are paid without a denial, we monitor denials for trends. We then train and educate your team to make appropriate changes in their workflow to reduce future insurance denials.
- **Multi-Insurance appeals specialization:** we have extensive experience across all kinds of appeals, including those for federal, commercial, workers compensation and auto insurance.
- **Real time eligibility at the time of patient check-in:** we educate and train doctors and their staff to utilize this feature effectively in order to collect payments upfront.

## Gain Insight Into Your Cash Flow

Just because a practice's billing is outsourced doesn't mean that providers need to be in the dark regarding billing activity, cash flow, and other key billing measures. The DrChrono reporting center gives our providers an easy way to understand their billing. Our reporting center can be accessed in one-click via the DrChrono EHR; reports are easy to understand, up-to-date and incredibly powerful in allowing a providers to understand a practice's financial performance.



- Completely Integrated EHR & Billing Provides Visibility. Our EHR was built-in tandem with our billing system in order to ensure that both the EHR and billing system are seamlessly integrated.
- Doctors, and their designated staff have 24/7 access to billing statistics and analytics. With the click of a button on the DrChrono EHR, doctors can view easy to understand snapshots and reporting of payments, denials and cash flow.
- Billers have access to patient charts, which is invaluable in boosting practice revenue. With an integrated system, billers can easily analyze charting and work-flow practices and quickly advise a provider or their staff on modifications needed to optimize billing outcomes.
- Patients have online access to their medical records. Thanks to our integrated system, patients are able to log-in to our patient portal, onpatient.com, and see their clinical summary, book appointments and view and pay their statements online.

## Dedicated Team of Billing Experts At Your Service

- Each RCM team member is an **expert in billing**. Each of our billers has multiple years of hands-on experience with single if not multiple certifications in coding, auditing and billing.
- **Our billing team is very accessible**. They can be contacted easily via a dedicated toll free number and email. In addition, you will have regularly scheduled calls with your dedicated Account Manager and receive a monthly performance reporting package.
- **Specialty specific billing capabilities** - DrChrono's billing team has specialty-specific experts on board such that we can optimally bill for any practice.

## A Profitable Story

DrChrono's managed billing services have helped thousands of our clients increase their revenues dramatically.

One illustrative example is that of a Boston based family practice that grew their revenues significantly after adopting DrChrono, *without any change in appointments or number of clients*.

DrChrono's billing team is able to provide clients with significant revenue improvements for two reasons:

- We are able to collect a greater amount of your billings than most in-house or specialty billing companies
- The cost of our services is far lower than what most providers pay an in-house biller or billing company

Before: In-House Biller

Total Insurance Eligible Billings per Month:	\$26,000
Total Amount Collected per Month via an In-House Biller:	\$18,200
Total Monthly Cost of In-House Biller (includes benefits):	\$6,176
Total Annual Collections, Net Cost of Biller	\$144,288

After: DrChrono's Managed Billing Services

Total Insurance Eligible Billings per Month:	\$26,000
Total Amount Collected per Month via <b>DrChrono</b> :	\$22,100
Total Monthly Cost of <b>DrChrono</b> :	\$1,820
<b>Total Annual Collections, Net Cost of DrChrono</b>	<b>\$243,360</b>

**Revenue Improvement with DrChrono: \$99,072**

## About DrChrono



#1 Mobile EHR by Black book  
2013 - 2019



Best in KLAS Category  
Leader by KLAS 2017

# 17+ Million

Patients cared for  
by DrChrono physicians

### All-in-One, Cloud-Based EHR on iPhone, iPad, and Web

- **Seamlessly integrated scheduling, EHR and medical billing** software that minimizes multiple data entries and billing errors.
- Easily and securely **transfer your old EHR data** into DrChrono.
- **Mobile patient check-in app** and self check-in kiosk on iPad.
- eRx with EPCS and **over 40,000 labs** and imaging centers integrated.
- Speed up charting with **customizable medical forms, prebuilt specialty forms**, free draw, medical speech-to-text, and **direct DICOM image viewer** within the EHR.
- EHR software included at no cost with RCM plan.

Have any questions about DrChrono RCM or interested in scheduling a demo? Please email us at [rcm@drchrono.com](mailto:rcm@drchrono.com).



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